

ARYZTA AG Global Leader in Speciality Bakery Q1 Update 1st December 2008

Market Leader in Speciality Bakery





Scale & Reach Access to Consumers across 4 Continents









| No. of consumers | //2m |
|------------------|---------------|
| ♥ GDP | 20.1 trillion |
| * Employees | 8,000+ |

| Bakeries | 23 |
|-------------------|----------|
| * DSD facilities | 111 |
| No. of DSD routes | 900+ |
| DSD customers | 140,000+ |

Speciality Bakery Brands







ARYZTA AG Recap Pro-Forma Results FY 08

ARYZTA pro forma Full Year Results ended 31 July 2008



| €'000 | IAWS Group, Ltd. year ended 31 July 2008 | Hiestand Holding AG TTM ⁴ 30 June 2008 | Pro forma adjustments | ARYZTA pro forma full year ended 31 July 2008 |
|--|---|---|--------------------------|--|
| Group revenue | 2,660,946 | 481,681 | (8,426) | 3,134,201 |
| Group operating profit ¹ | 196,303 | 48,714 | - | 245,017 |
| Share of associates and JV ² | 28,070 | - | (10,615) | 17,455 |
| Operating profit incl. associates ¹ | 224,373 | 48,714 | (10,615) | 262,472 |
| Finance cost | (37,630) | (6,816) | - | (44,446) |
| Pre tax profits ¹ | 186,743 | 41,898 | (10,615) | 218,026 |
| Income tax ¹ | (32,777) | (10,130) | - | (42,907) |
| Minority interest ³ | (13,853) | (1,623) | - | (15,476) |
| Adjusted profit for the financial period | 140,113 | 30,145 | (10,615) | 159,643 |
| ARYZTA Adjusted EPS (cent) | | | | 202.2c |

- 1. Before impact of intangible amortisation, exceptional items.
- 2. Presented after interest and tax.
- 3. Presented after dilutive impact of Origin equity entitlement.
- 4. TTM Trailing twelve months. Six months results to 31 December 2007 extracted from audited accounts for the year ended 31 December 2007 and unaudited six months results ended 30 June 2008.

ARYZTA pro forma Segmental Revenue Analysis ARYZTA Passion for good food



| €'000 | Food Europe | Food N. America | Food Developing Markets | Total Food Group | Origin | Total Group |
|--|----------------|--------------------|-------------------------------|---------------------|------------------------|----------------|
| IAWS Group, Ltd. Year to 31 July 2008 | 708,806 | 453,301 | - | 1,162,107 | 1,498,839 ¹ | 2,660,946 |
| Hiestand Holding AG TTM 30 June 2008 | 464,210 | - | 17,471 | 481,681 | - | 481,681 |
| Pro forma adjustment ² | (8,426) | - | - | (8,426) | - | (8,426) |
| ARYZTA pro forma | 1,164,590 | 453,301 | 17,471 | 1,635,362 | 1,498,839 | 3,134,201 |

Underlying Revenue Growth

*IAWS Food North America FY 08: 14.1%

*IAWS Food Europe FY 08: 9.4%

Hiestand HY 08: 12.3%

^{1.} Presented after deducting intra group sales between Origin Enterprises and 'IAWS Food Group'.

^{2.} Pro forma adjustment deducting intra group sales between Hiestand Holding AG and IAWS Group, Ltd .

ARYZTA pro forma Segmental Operating Profit Analysis¹



| €'000 | Food Europe | Food N. America | Food Developing Markets | Total Food Group | Origin | Total Group |
|--|----------------|--------------------|-------------------------------|---------------------|--------|----------------|
| IAWS Group, Ltd. Year to 31 July 2008 | 73,512 | 51,865 | - | 125,377 | 70,926 | 196,303 |
| Hiestand Holding AG TTM 30 June 2008 | 47,786 | - | 928 | 48,714 | - | 48,714 |
| ARYZTA pro forma Operating Profit | 121,298 | 51,865 | 928 | 174,091 | 70,926 | 245,017 |

Operating Margin

*IAWS Food Group FY 08: 10.8%

*IAWS Food Group FY 07: 10.6%

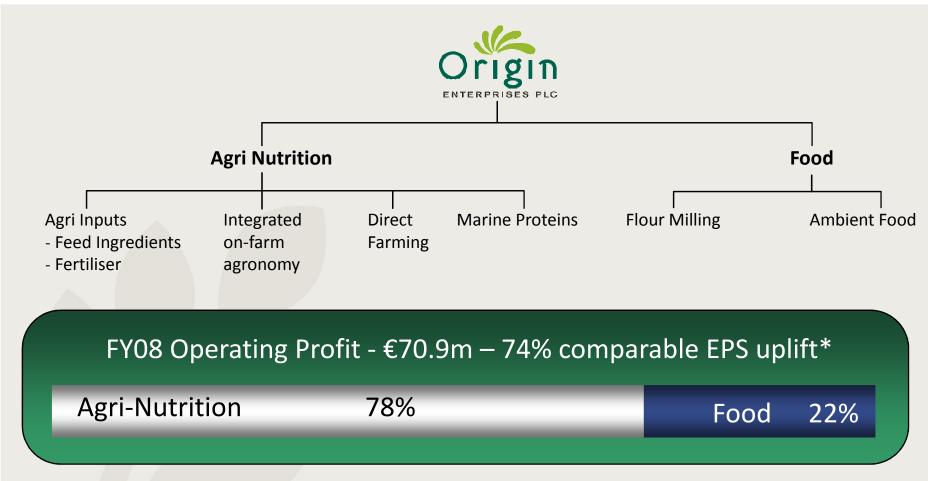
Hiestand HY 08: 10.1%

Hiestand HY 07: 9.7%

^{1.} All segmental operating results are before intangible amortisation and exceptional items.

Origin





^{*} Comparable adjusted fully diluted EPS based on current capital structure.

ARYZTA pro forma Net Debt



| €000 | Net debt | Net debt : EBITDA |
|---|-----------|--------------------|
| 'IAWS Food Group' year to 31 July 2008 | (413,190) | 2.22x ¹ |
| Hiestand year to 30 June 2008 | (109,310) | |
| Pro forma adjustment ² | (30,062) | |
| Total Food Group | (552,562) | 2.15x |
| Origin Enterprises year to 31 July 2008 | (175,125) | 2.20x ³ |
| ARYZTA year to 31 July 2008 | (727,687) | |

- 1. 'IAWS Food Group' net debt to EBITDA ratio is based on the banking facility covenant definition.
- 2. Pro forma adjustment includes the cash consideration (€30m) paid to Lion Capital as part of the ARYZTA transaction.
- 3. Origin Enterprises net debt to EBITDA ratio is based directly on its Financial Statements. Origin Enterprises net debt to EBITDA ratio calculation includes property financing related debt of €115 million (ex property net debt to EBITDA ratio is 0.74x).

Financial Strength



- * Excellent banking facilities over €1bn negotiated in 2008
- ₹ €795m Revolving Credit Facility matures 20 June 2013
- US \$450m Private Placement matures between 13 June 2014 13 June 2019
- Covenant Net debt : EBITDA 3.5x
- [♥] As at 31 July 2008, ARYZTA Food Net Debt €553m (2.15x Net Debt : EBITDA)
- * Excellent free cash flow generation



ARYZTA AG Global Leader in Speciality Bakery Q1 FY 09

Q1 Revenue Period ended 25th October 2008



| | Food Europe* | Food N. America | Food Developing Markets* | Total Food Group | Origin | Total Group |
|--------------------|-----------------|--------------------|--------------------------------|---------------------|--------|----------------|
| Group Revenue (€m) | 298.7 | 137.4 | 4.7 | 440.8 | 424.7 | 865.5 |
| Underlying Growth | 4.2% | 19.5% | 5.1% | 8.7% | 7.8% | 8.4% |
| Acquisitions | 2.3% | - | - | 1.6% | 68.6% | 26.8% |
| Currency | (2.0%) | (4.4%) | 3.3% | (2.7%) | (4.7%) | (3.4%) |
| Revenue Increase | 4.5% | 15.1% | 8.4% | 7.6% | 71.7% | 31.8% |

^{*} Prepared on a pro forma basis including Hiestand Holding AG in prior year comparative.

Food Europe Q1



- Performance in line with expectation4.2% underlying revenue growth in the period
- Changing consumer patterns emerging
- Slowdown in growth across most channels
 - particularly in the UK and Irish markets, which have seen reduced volumes
- Business responding
 - proving resilient
 - working with customers
 - adapting well
- Hiestand merger and Grangecastle Bakery timely
- Hiestand brings extended reach and diversity
- Grangecastle Bakery offers new opportunities
 - on plan
 - fully commissioned during period ended 31 January 2009

Food North America Q1



- * Accelerated underlying revenue growth maintained 19.5% in the period
- * Changing consumer pattern evident for some time
- * Business responded
- Well positioned in new market environment

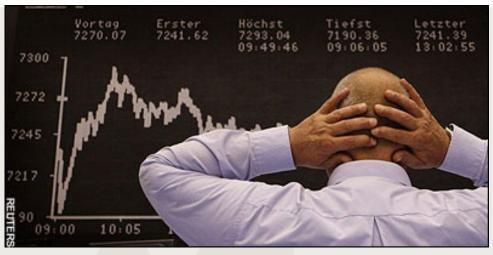
Origin Q1



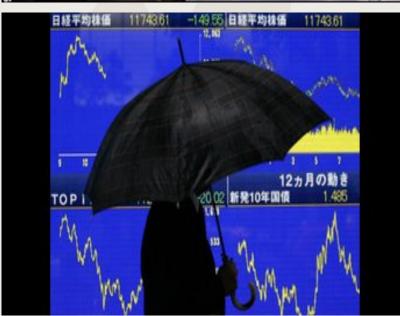
- * Excellent Q1 performance
- Positive growth momentum in Agri-Nutrition division
- * Strong contribution from its agronomy business Masstock
- Origin confident about prospect for full year

Q1 Economic Backdrop Contagion from the Financial Markets











Reaches High Street





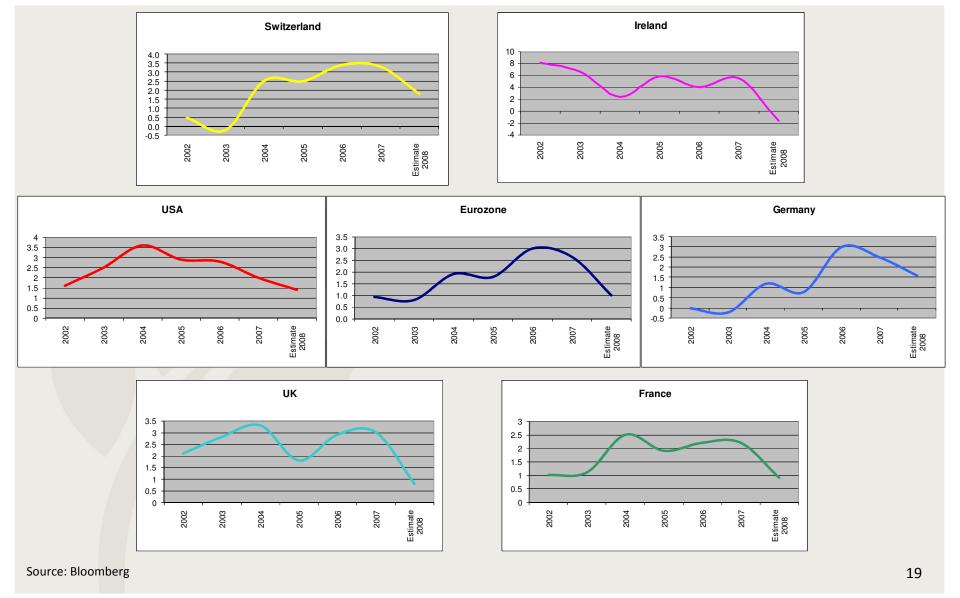






Global GDP Decline





Perspective Changing Consumption Patterns



- * Food expenditure is non discretionary
- Consumers have choice
 - convenience Vs cost / time to prepare
 - quality Vs cheapest nutrient
 - wellness Vs food as fuel
- * Tracking consumer is business critical







Tracking Consumer Capability across all Channels Capability to Respond





Customer Focus & Consumer Relevance



- * Always fresh bakery consumer responds
- Highest quality
- Minimal waste
- * Differentiation
- Maximise return on real estate
- Profitability

Business model delivers





Well invested Bakery Assets Capability across all Categories



- 23 Locations
- Speciality Bakeries & Innovation Centres
- World Class Technology & Quality Assurance
- State of the art R&D facilities
- * Baking academies of excellence
- Raw material, recipe and product formulation





Outlook



- * A very well invested speciality bakery business
- * Excellent banking facilities and free cash flow
- Services all food channels:
 - restaurants, catering, hotels and leisure, quick service restaurants, travel and retail
- Capability to respond quickly to changing consumption patterns
- * Extended geographic reach and product diversity

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